



The Potential for GHG Credits by Switching from AA to UAN and Using NIs

Dr. Bert Bock, TKI Crop Vitality Consultant

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What's to Come For Ag Retail: Put The Future Into Focus

Doubling down on differentiators—what makes your ag retail business stand out and stand apart with the value it provides—helps focus on your strengths. Where an ag retailer's strengths cross paths with farmer needs is the sweet spot.

Note five escalating farmer needs:

- data management
- ecosystem services
- labor
- meeting supply chain demands
- risk management

TOPICS

- Importance of N_2O in GHG life-cycle footprint of corn
- Theory re alkaline N source (AA, urea, UAN) and NI impacts on N_2O
- Examples of reductions in N_2O via switching from AA to urea to UAN and using NI's
- Potentials and limitations for monetizing N_2O -based GHG credits via converting AA users to UAN or UAN + NI



PERCENTAGE CONTRIBUTIONS TO IA CORN GRAIN GHG LCA

	lb CO ₂ e/bu	% of Grain Corn LCA
N	2.10	15.02
P	0.47	3.36
K	0.27	1.91
Lime	1.40	9.97
Herbicides	0.75	5.34
Insecticides	0.01	0.06
Seed	0.10	Non-
Gasoline	0.18	nutrient
Diesel	0.85	related
LPG	0.61	~ 30%
Natural gas	0.00	0.00
Electricity	0.17	1.23
Depreciated capital	0.13	0.95
N ₂ O	6.96	49.74
Total	14.00	100.00

Liska et al., 2009
Assumed SOC
at steady state,
Not irrigated

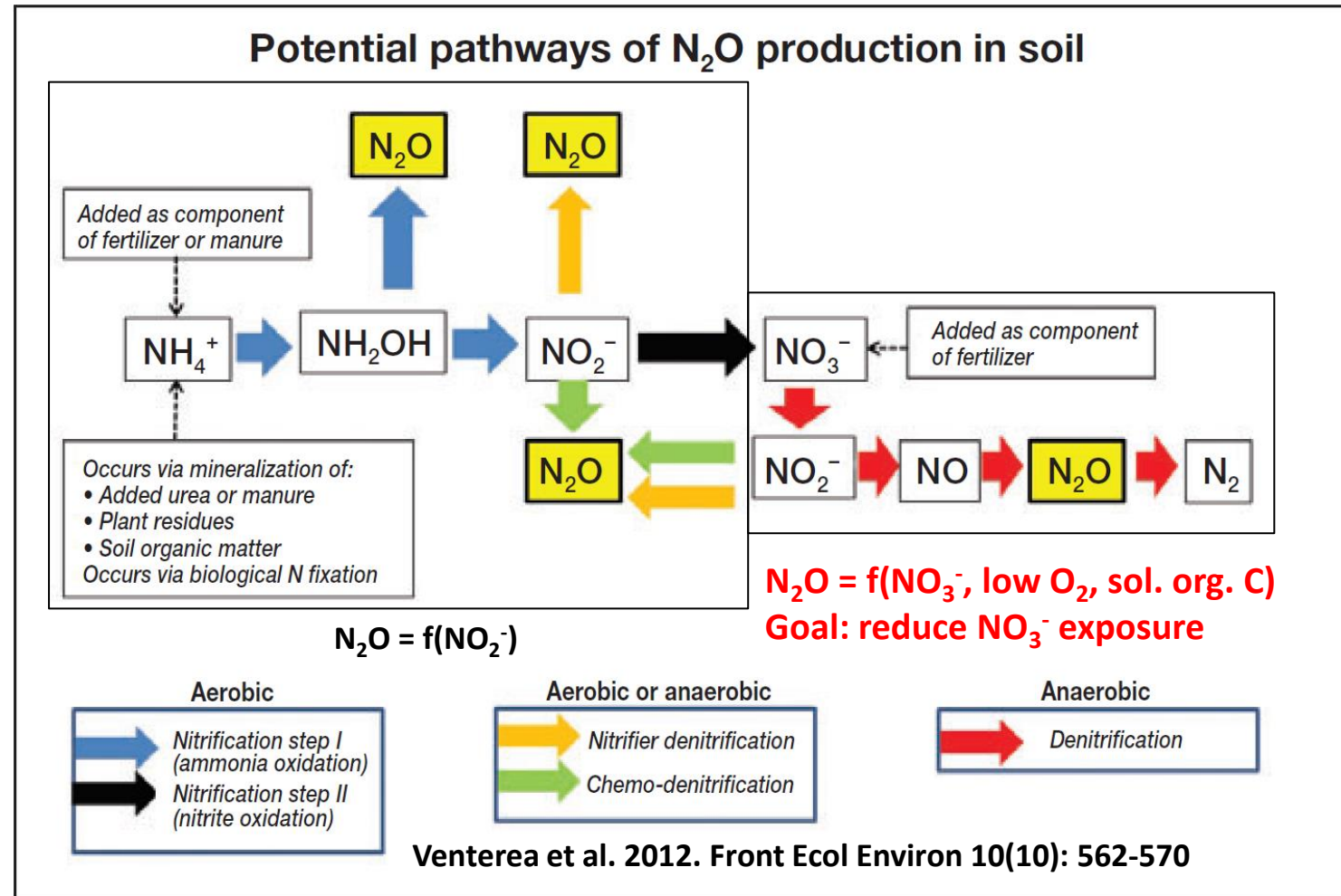
Sum of IPCC N₂O factors for fert.
manure, and residue N
= 1.8% of fert. N
Direct and indirect N₂O from fert. N
= 1.1% of fert. N (IPCC tier-one factor)

CONVERTING N₂O EMISSIONS REDUCTION TO CARBON DIOXIDE EQUIVALENCY

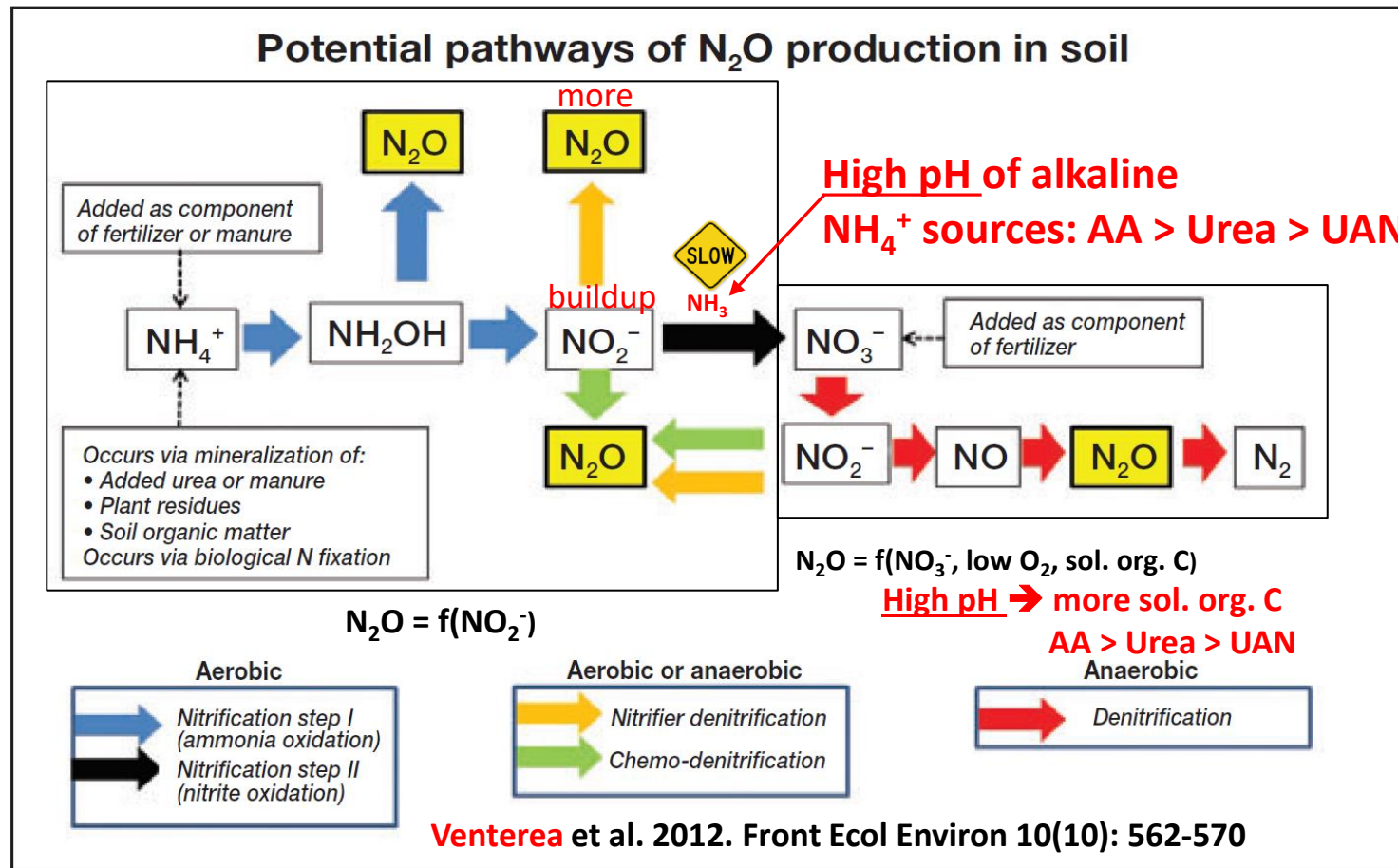
lb N ₂ O-N/ lb fert N	lb N ₂ O/ lb N ₂ O-N	lb CO ₂ eq/ lb N ₂ O	lb CO ₂ eq/ lb fert N	lb N/ Ac	lb CO ₂ eq/ Ac	tons Ceq/ Ac
0.03	1.57	298	14.05	180	2529	0.34
↑						
Reduction in loss of fert. N as N ₂ O-N by 3 percentage points					\$/ ton CO ₂ eq	
					50.00	
					\$/Ac	
					63.22	



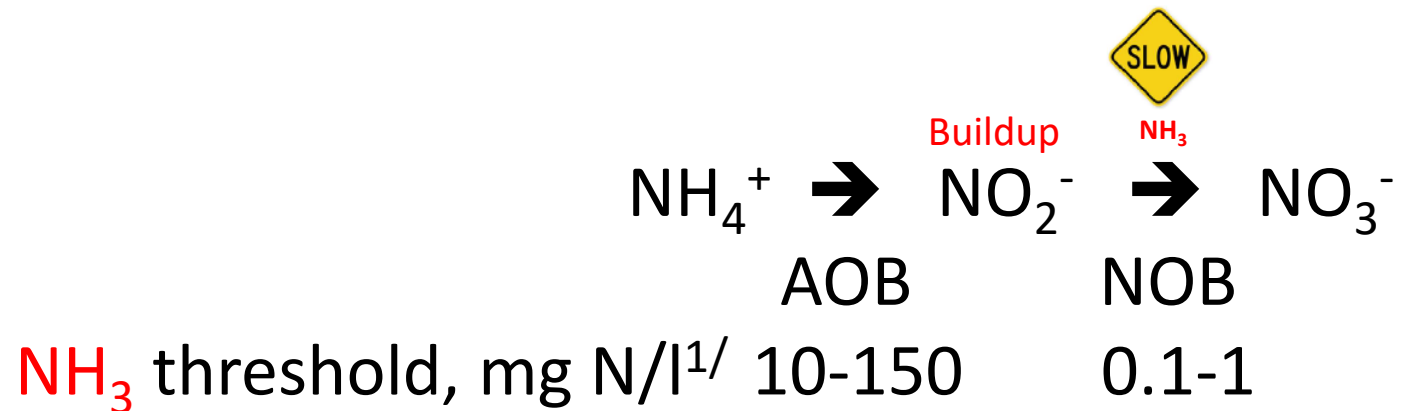
TRADITIONAL STORY—DENITRIFICATION MAIN SOURCE OF N₂O



NONTRADITIONAL STORY WITH ALKALINE NH_4^+ SOURCES, ESPECIALLY BANDED

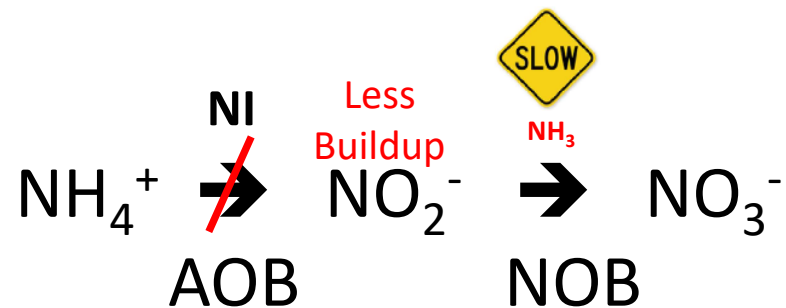


THE MISMATCH OF NITRIFICATION RATES



^{1/}Royal Society Advances. 2018. 8:31987-31995

LESS MISMATCH OF NITRIFICATION RATES WITH NITRIFICATION INHIBITORS

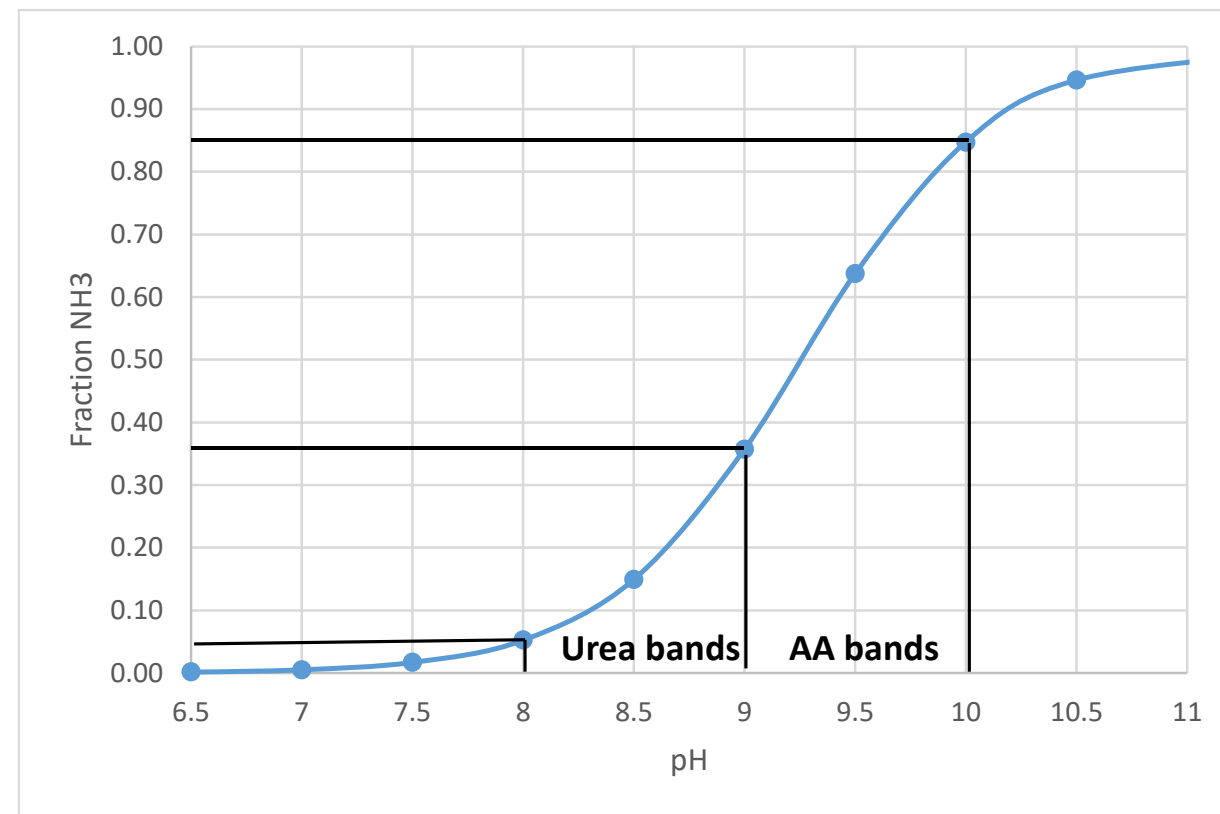


NH_3 threshold, mg N/l^{1/} 10-150 0.1-1

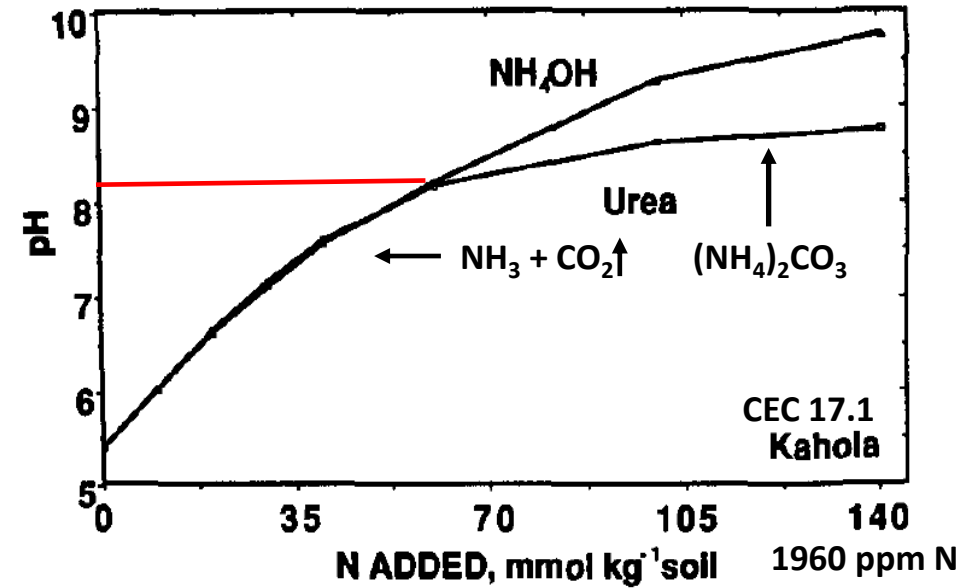
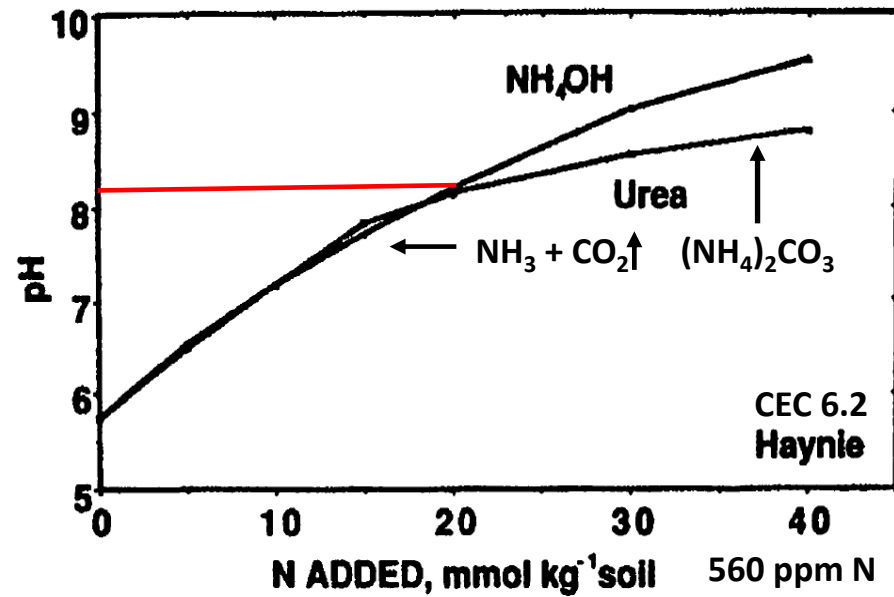
^{1/}Royal Society Advances. 2018. 8:31987-31995

WHAT FACTORS DETERMINE PH AND AMOUNT OF NH_3 , ESPECIALLY IN BANDS?

- Alkaline N Source—Anhydrous ammonia (NH_4OH) > Urea [$(\text{NH}_4)_2\text{CO}_3$] > UAN ($\frac{1}{2}$ urea N, $\frac{1}{2}$ NH_4NO_3 N)
- Alkaline N Source Rate (concentration)
- Placement: degree alkaline NH_4^+ source is concentrated in a band
- Soil properties
 - pH buffering
 - CEC— NH_4^+ sorption

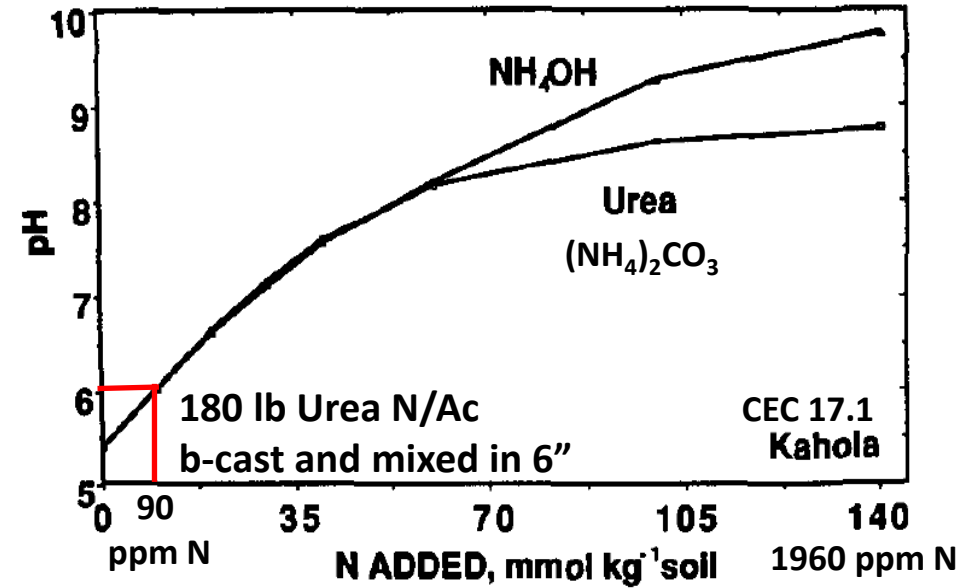
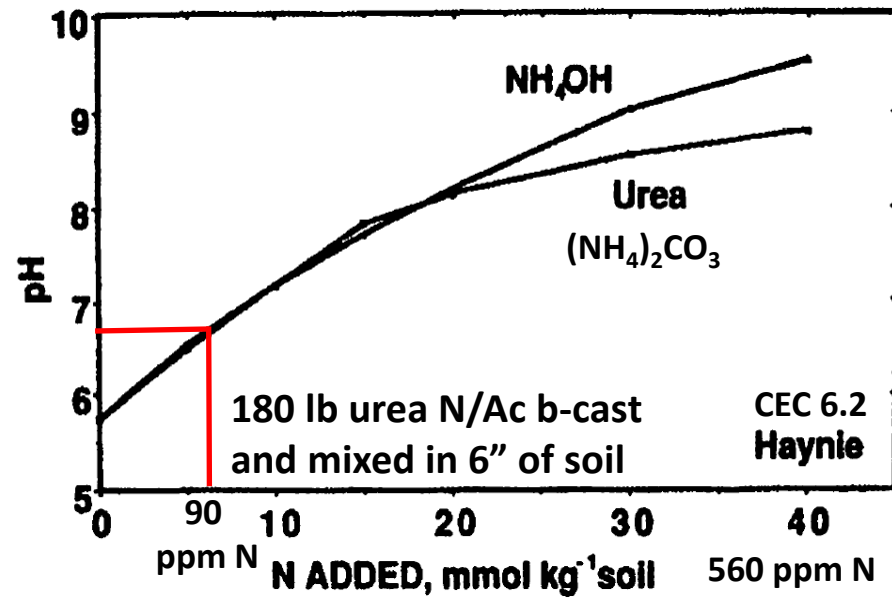


EFFECTS OF ALKALINE N SOURCE AND CONC., SOIL CEC ON SOIL PH



Kissel et al. 1988

BROADCAST/INCORP. RESULTS IN SMALL INCREASES IN SOIL PH



Kissel et al. 1988

WHAT ABOUT UAN SOLUTIONS (28 AND 32% N)?

- $\frac{1}{2}$ of N from urea and $\frac{1}{2}$ of N from ammonium nitrate
- Ammonium nitrate is not alkaline, doesn't increase pH
- Takes ~ 2 lb UAN N to give same pH increase as 1 lb urea N
- No NO_2^- , nitrification-based N_2O from nitrate ($\frac{1}{4}$ of N)
- Bottom line: Expect less NO_2^- , nitrification-based N_2O from UAN than urea
but
- The $\frac{1}{4}$ of N applied as nitrate is exposed to potential denitrification from time of application

How do the last two bullets balance out?





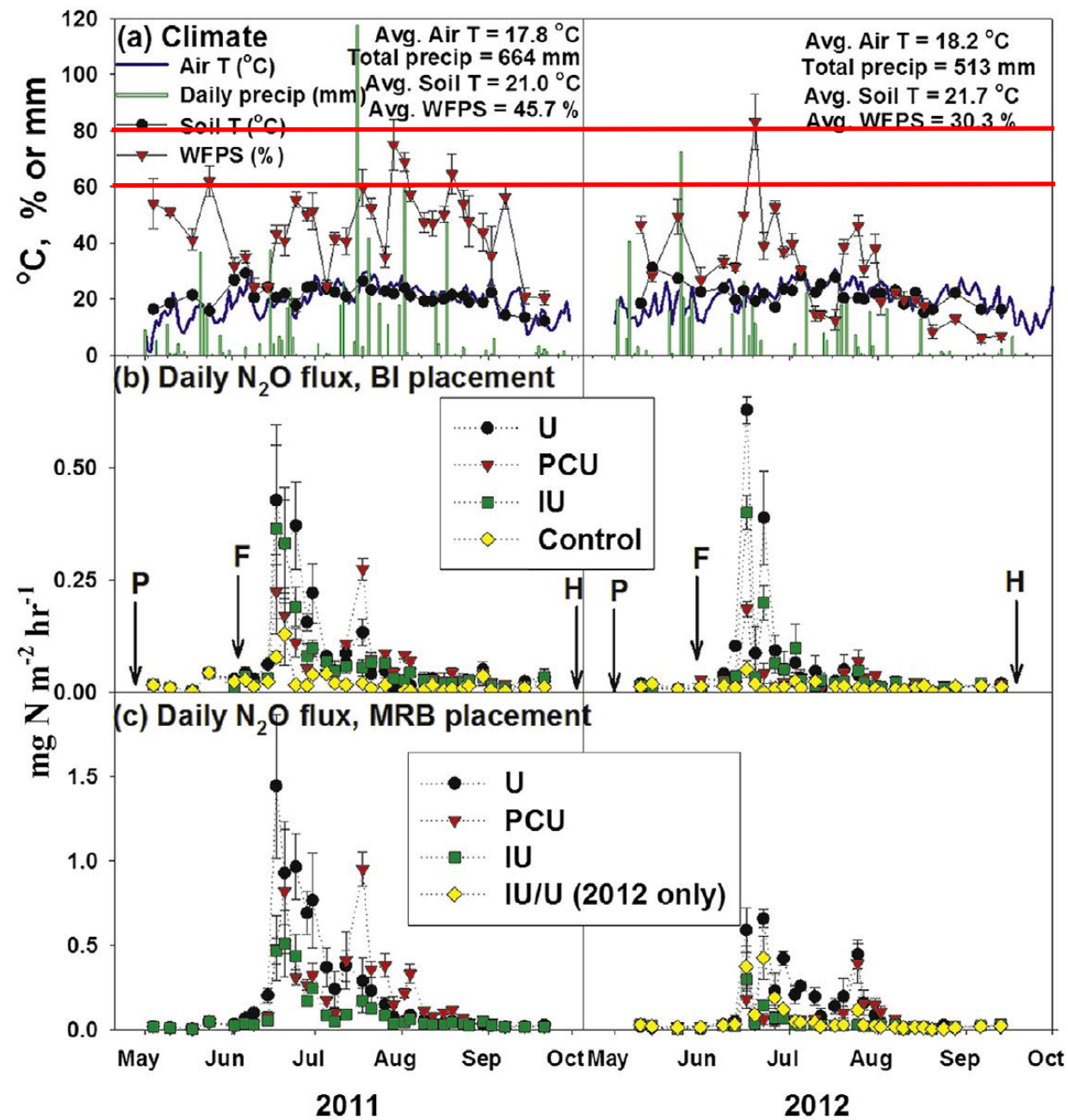


Figure 5. Establishing N fertilizer treatments for a N_2O field experiment in research plots at the University of Minnesota, in St Paul. Urea containing nitrification and urease inhibitors (blue granules) is being applied in concentrated bands between rows of corn seedlings, for comparison with conventional urea.

**Maharjan and Venterea.
2013. Soil Biology &
Biochemistry 66:229-238**

**2012: Very dry year
2011: Wetter year
(not excessively wet)**

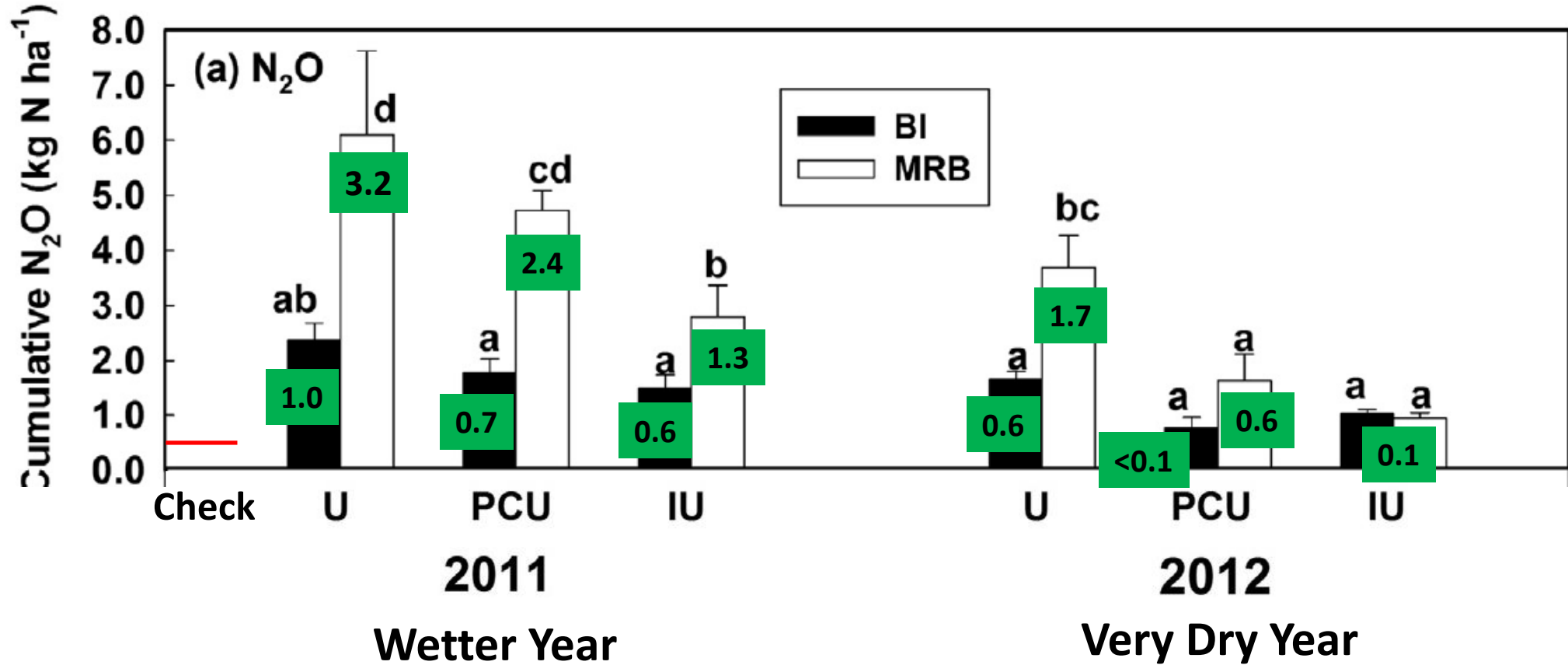
**Urea, PCU, Inhibited Urea (IU)
(ESN) (Super U)
X
B-cast-Incorp, Mid-Row Band
(BI) (MRB)**



Maharjan and Venterea.
2013. Soil Biology &
Biochemistry 66:229-238

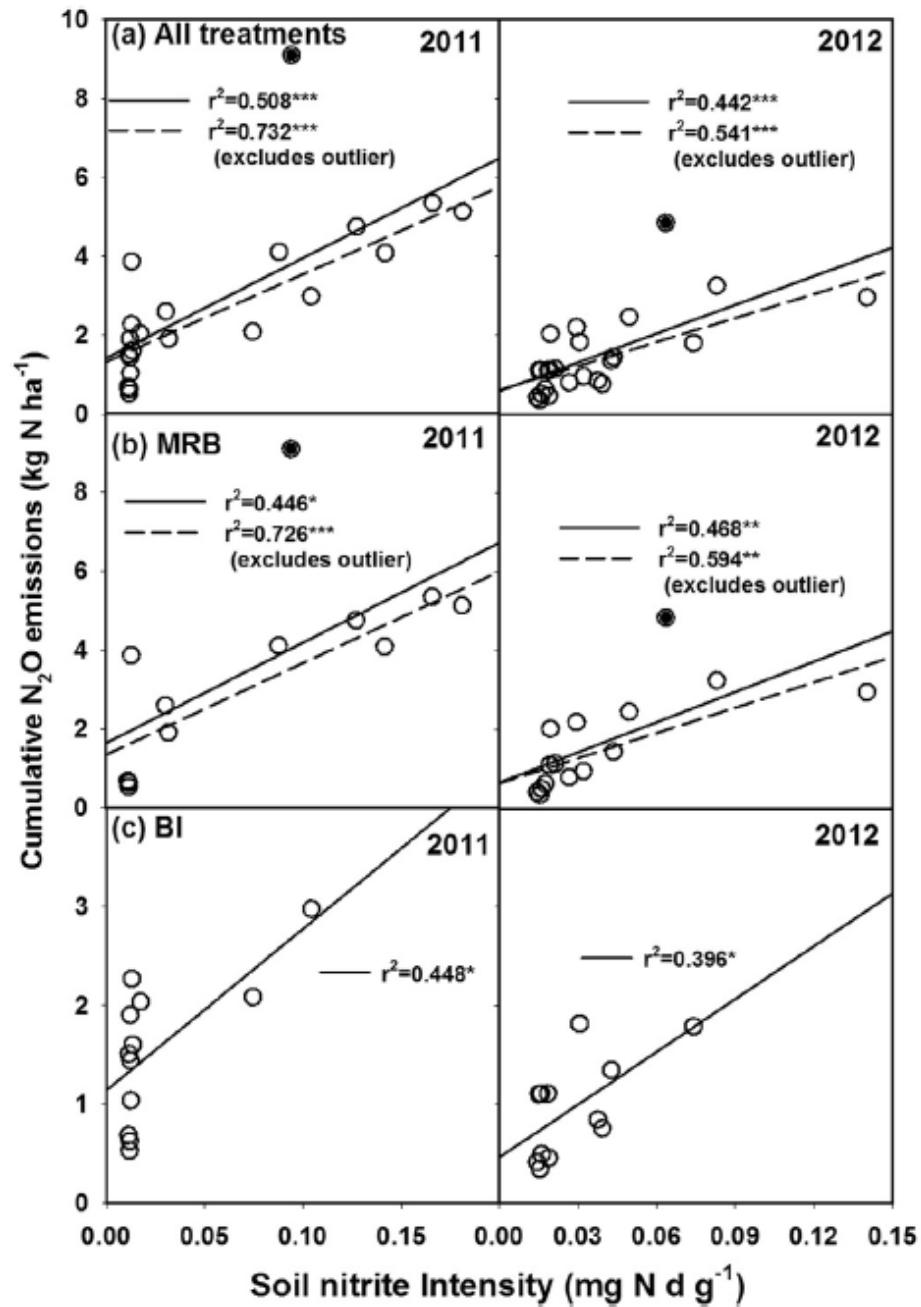
180 lb N/Ac

% of fert N
lost as N₂O



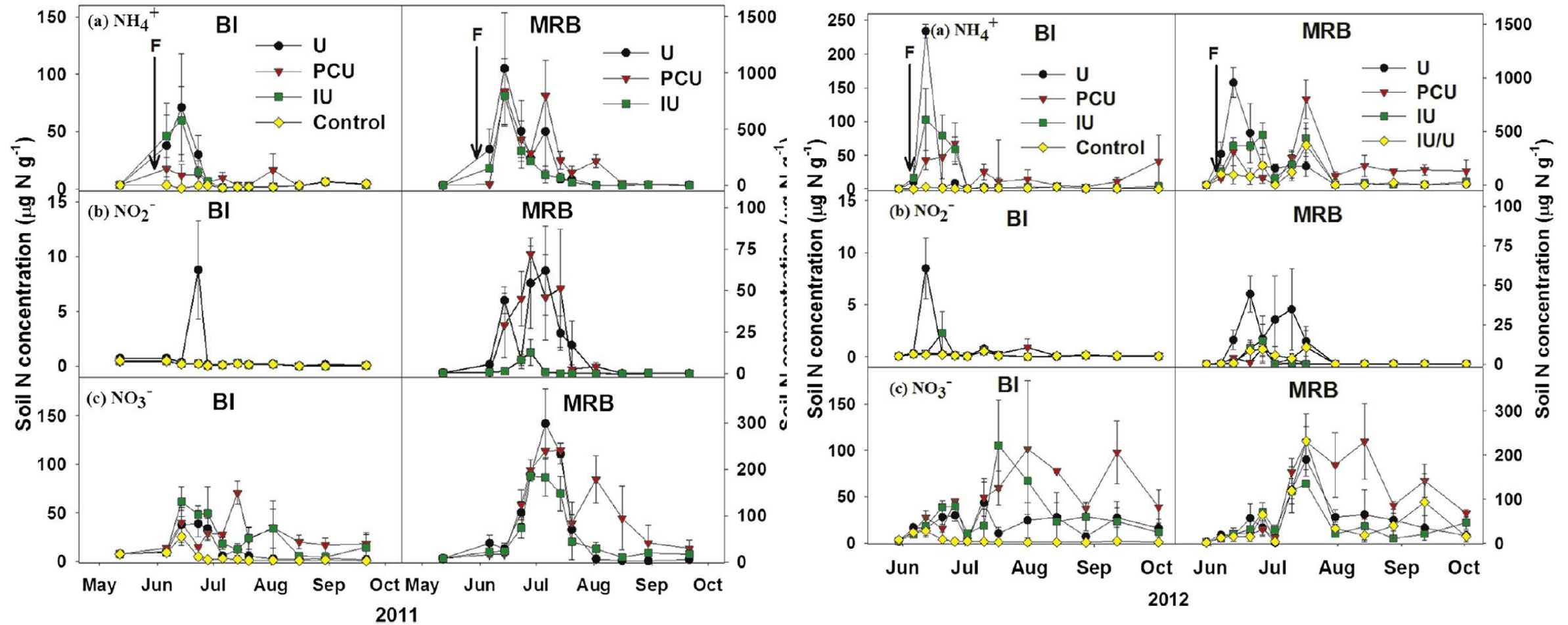
Minnesota, Waukegon silt loam, 6.7% OM

Maharjan and Venterea. 2013. Soil Biology & Biochemistry 66:229-238



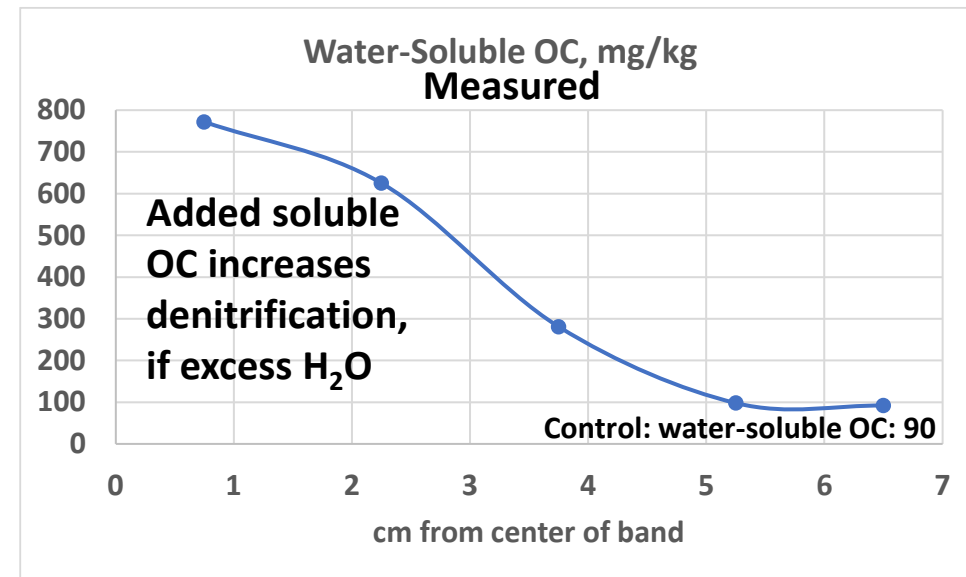
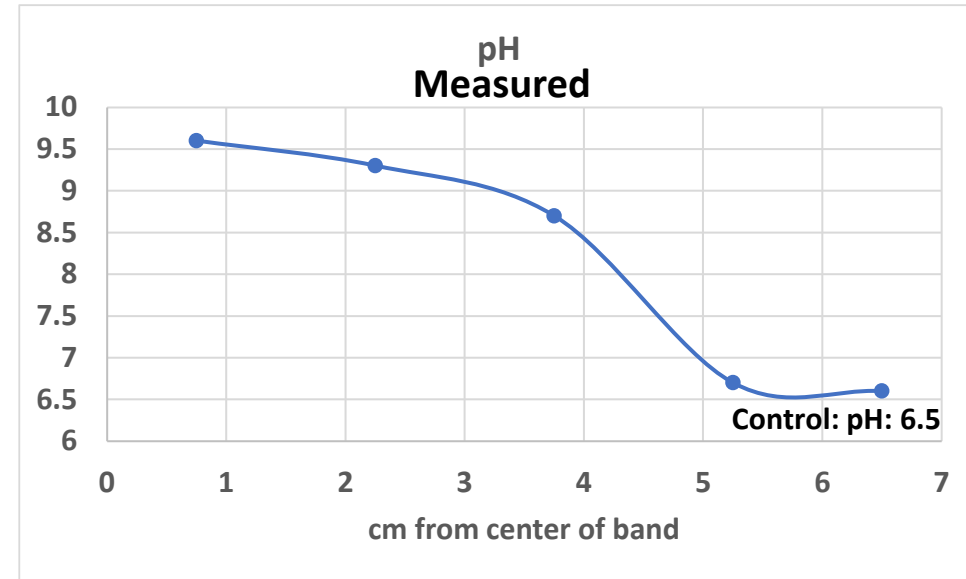
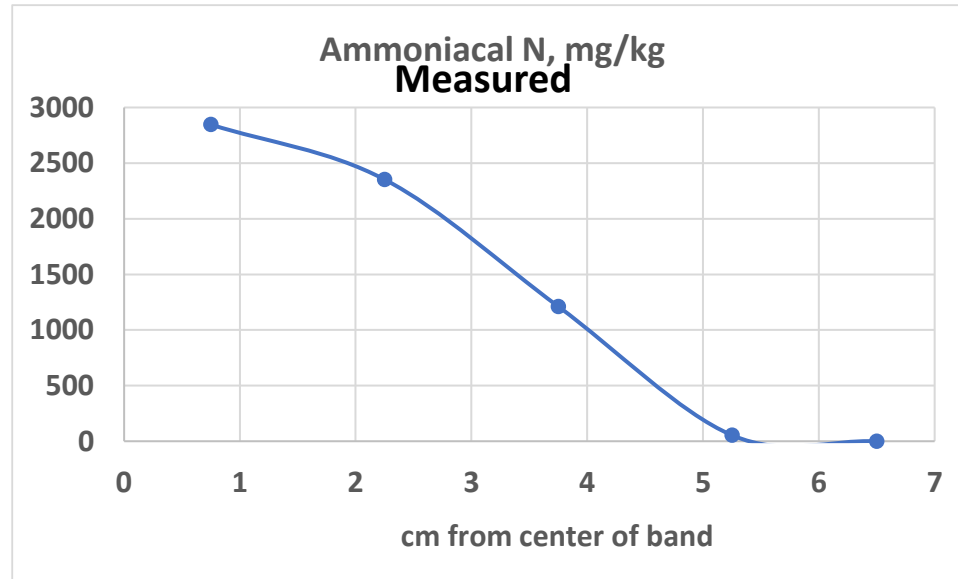
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Nitrite Intensity Explains N
Mgt. Effects on N₂O
Emissions in Maize



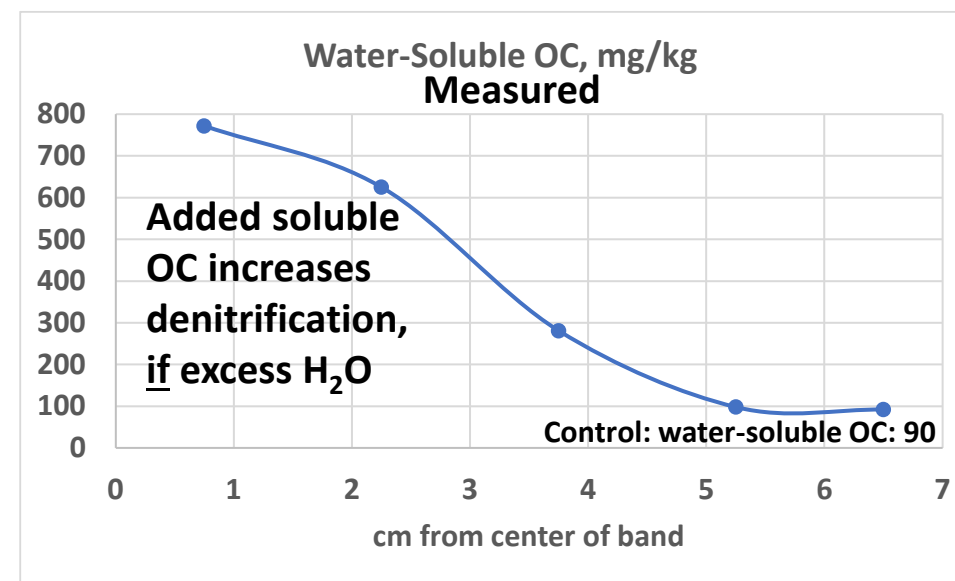
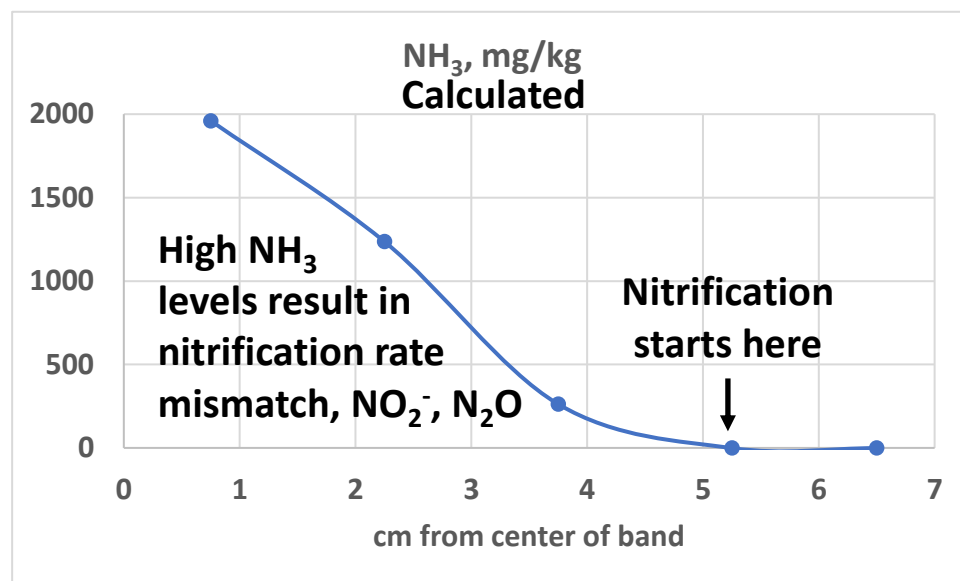
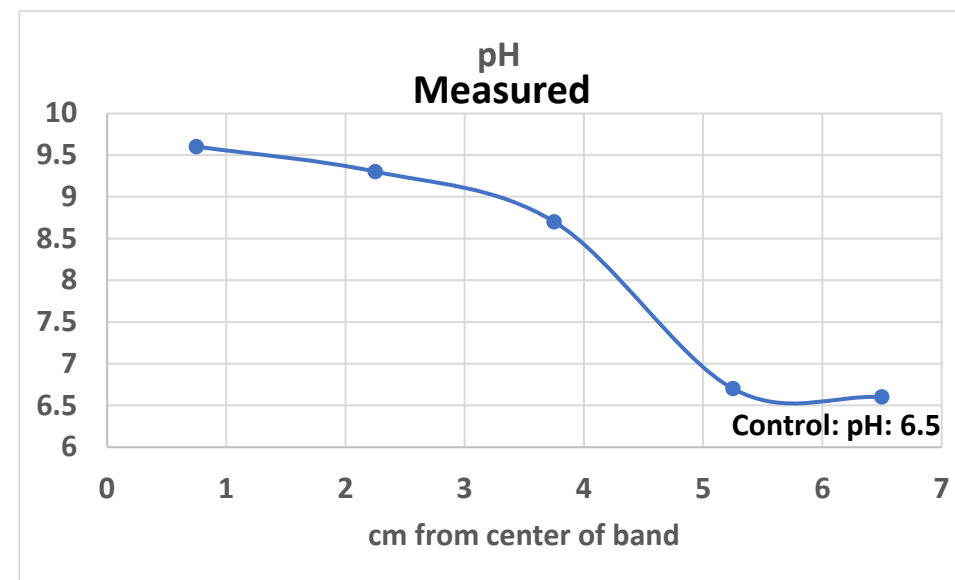
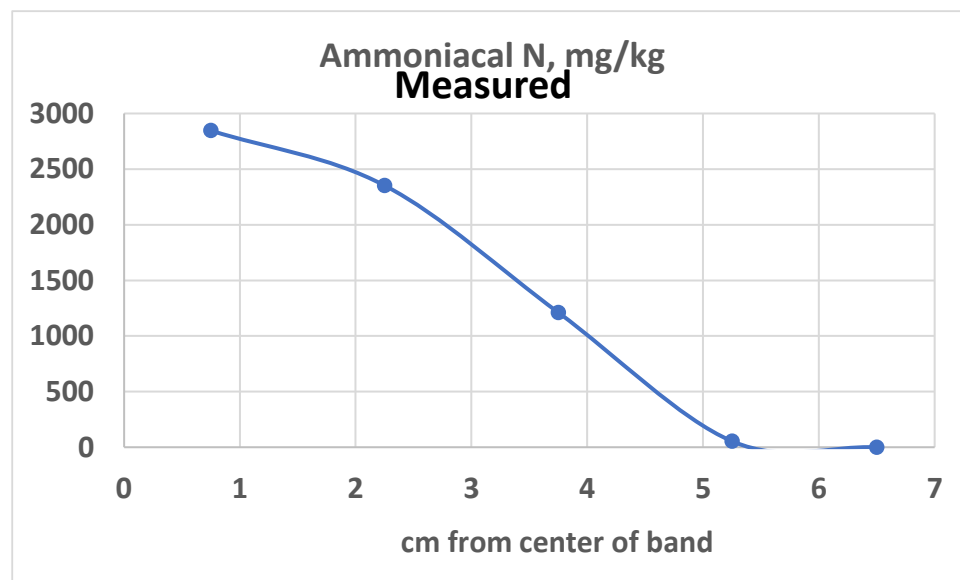


1 DAY AFTER 180 LB AA N/AC: DRUMMER SOIL, 3.0% ORGANIC C



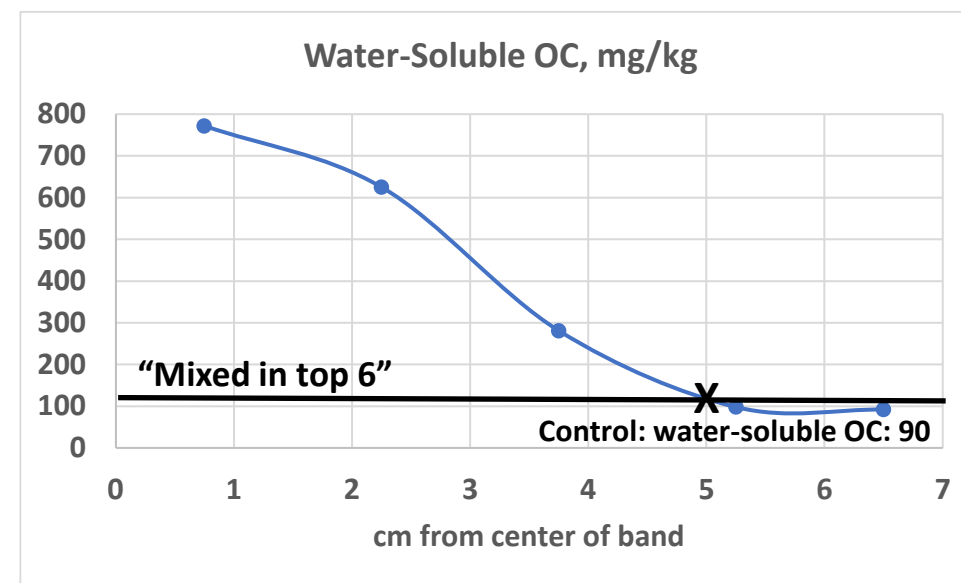
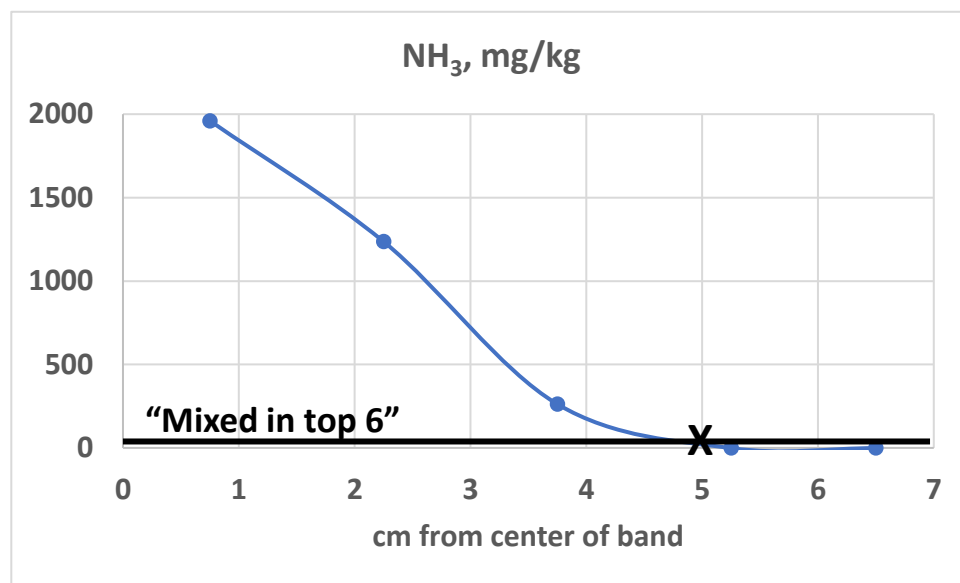
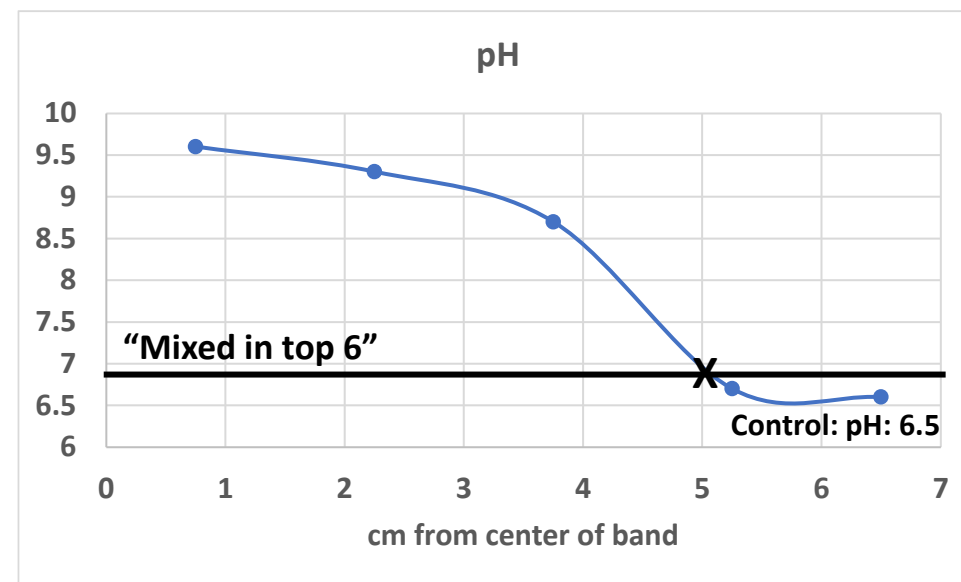
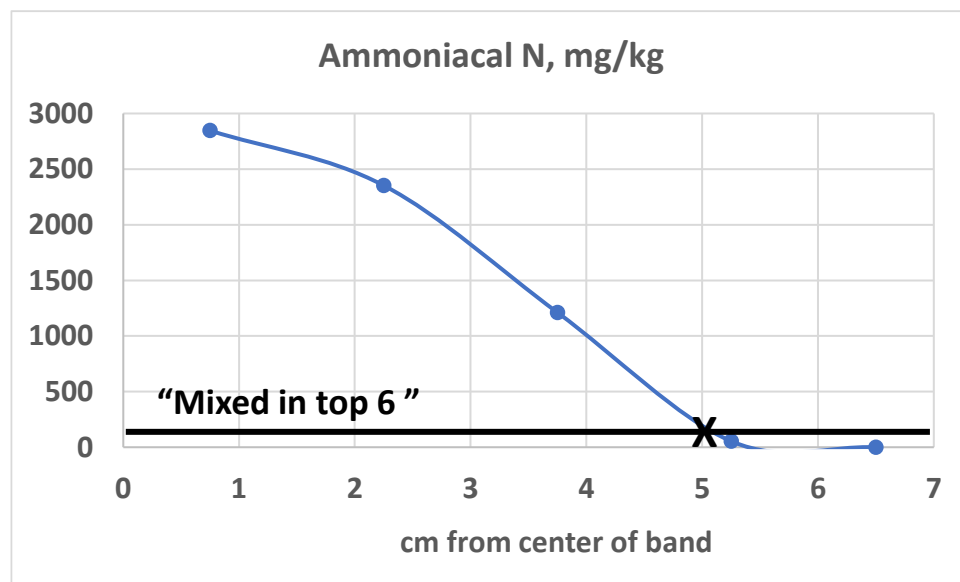
Norman
et al., 1987

1 DAY AFTER 180 LB AA N/AC: DRUMMER SOIL, 3.0% ORGANIC C



Norman
et al., 1987
+ Bock

1 DAY AFTER 180 LB AA N/AC: DRUMMER SOIL, 3.0% ORGANIC C

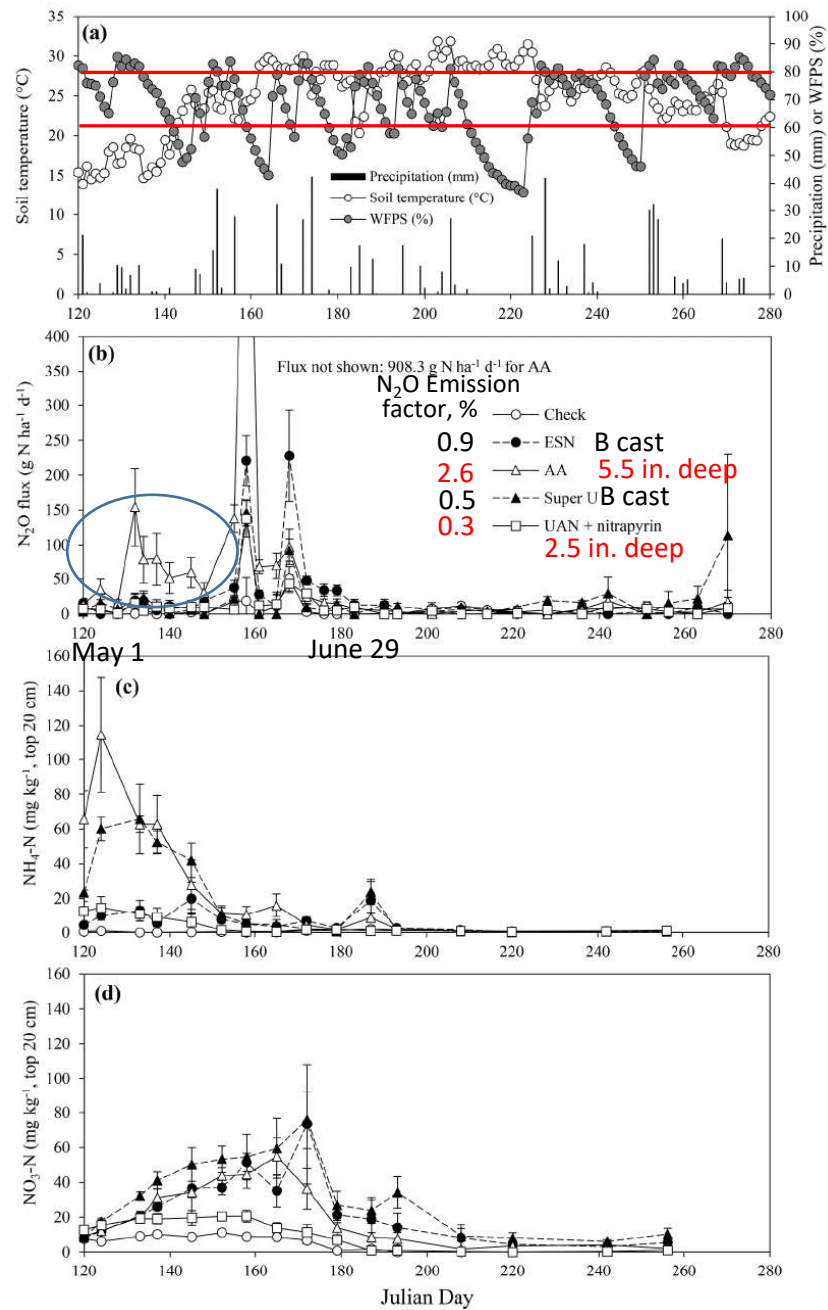


Norman
et al., 1987
+ Bock

Assumes no
NH₄⁺ on CEC

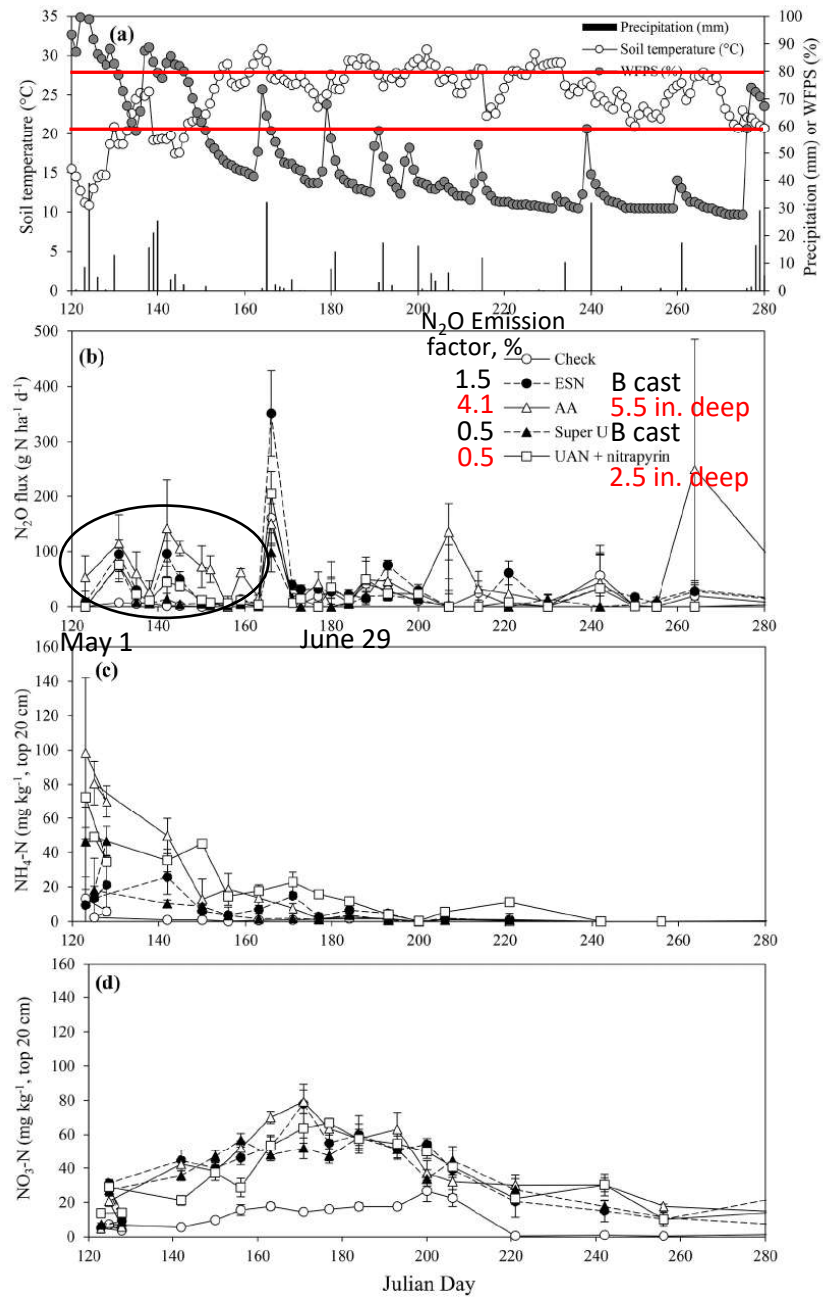


Urbana, IL
 Drummer Silty Clay Loam, 12.5 CEC
 2016
 180 lb N/Ac



Graham et al. (2018)
 SSAJ 82: 1469-1481

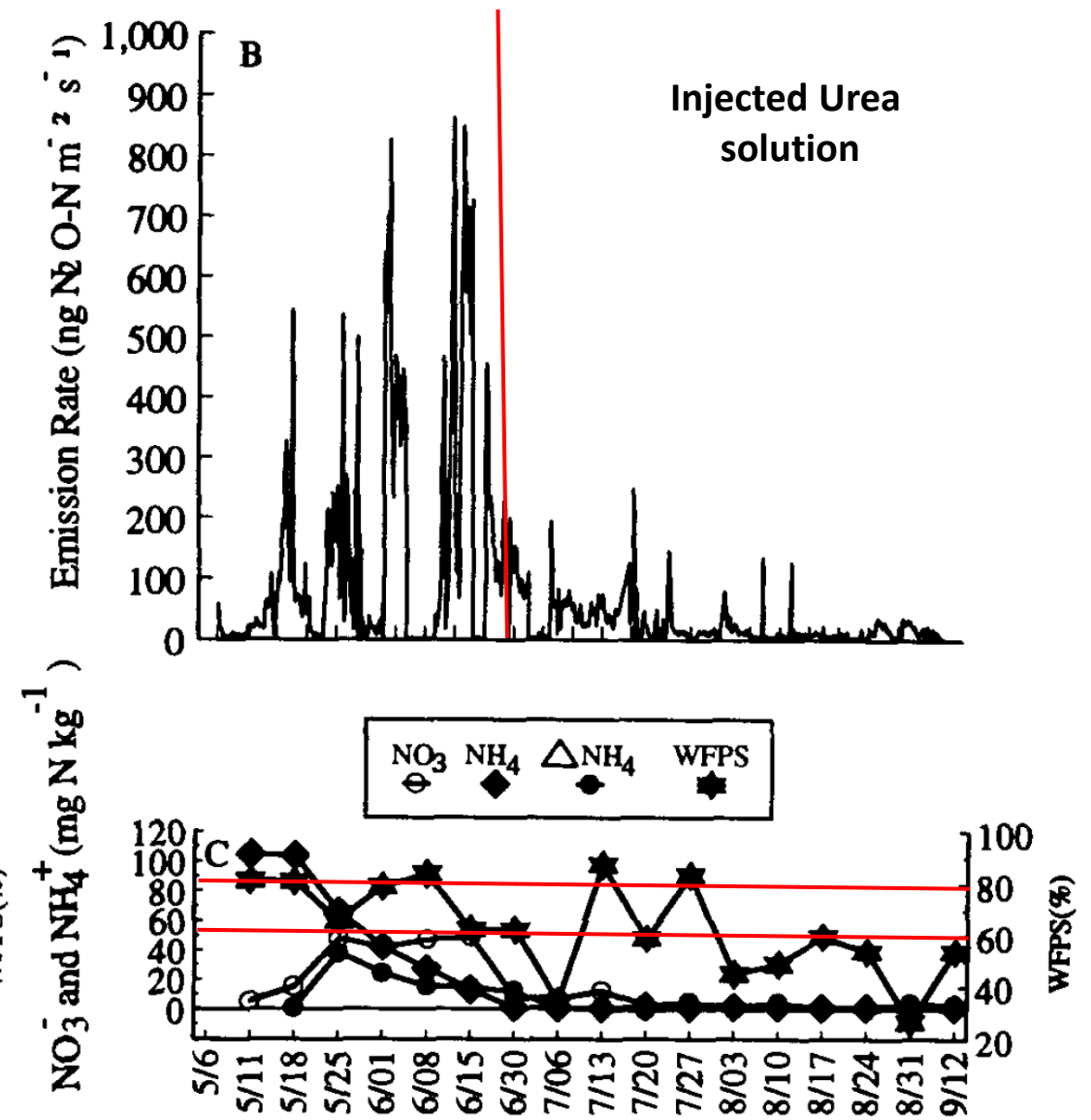
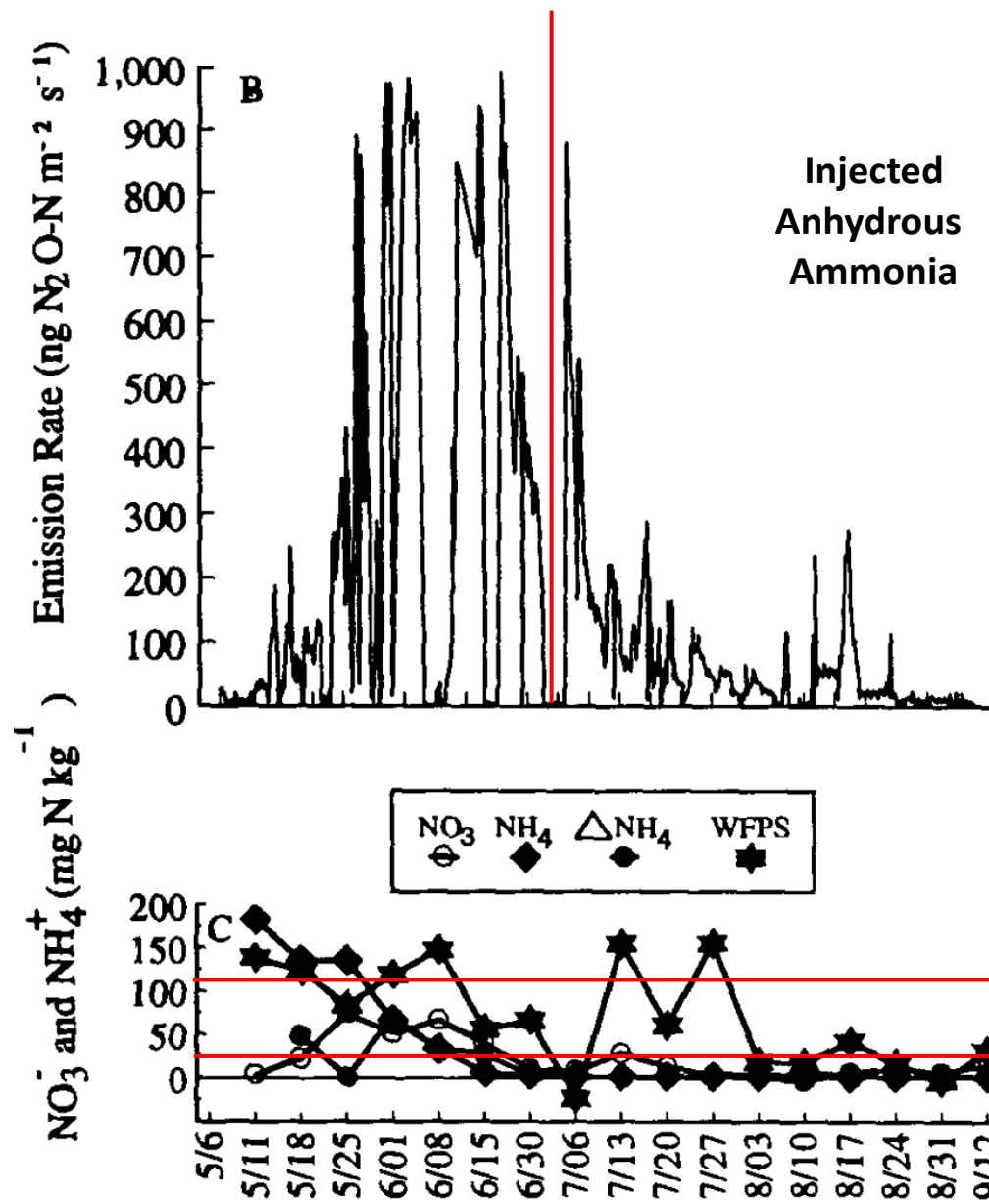
Urbana, IL
 Flanagan Silt Loam, CEC 15.7
 2017
 180 lb N/Ac



Graham et al. (2018)
 SSAJ 82: 1469-1481

INJECTED AA VS. INJECTED UREA SOLUTION, 170 KG N/HA^{1/}

N Source	Actual	Net due to fert	N ₂ O Emission
	kg N ₂ O-N/ha		factor, %
Control	1.43		
Injected AA	13.77	12.33	7.3
Injected Urea soln. (18 % N)	7.78	6.34	3.8
¹ No-till corn, West Tennessee, Lexington silt loam, 1.7% OM, 7.9 CEC N ₂ O measured every 3 hours for 129 days			
Thornton et al. (1994)			



SURFACE BANDED N SOURCES (5-7 CM BAND WIDTH) AND WATERED IN (16-19 MM) NEXT DAY, 180 LB N/AC

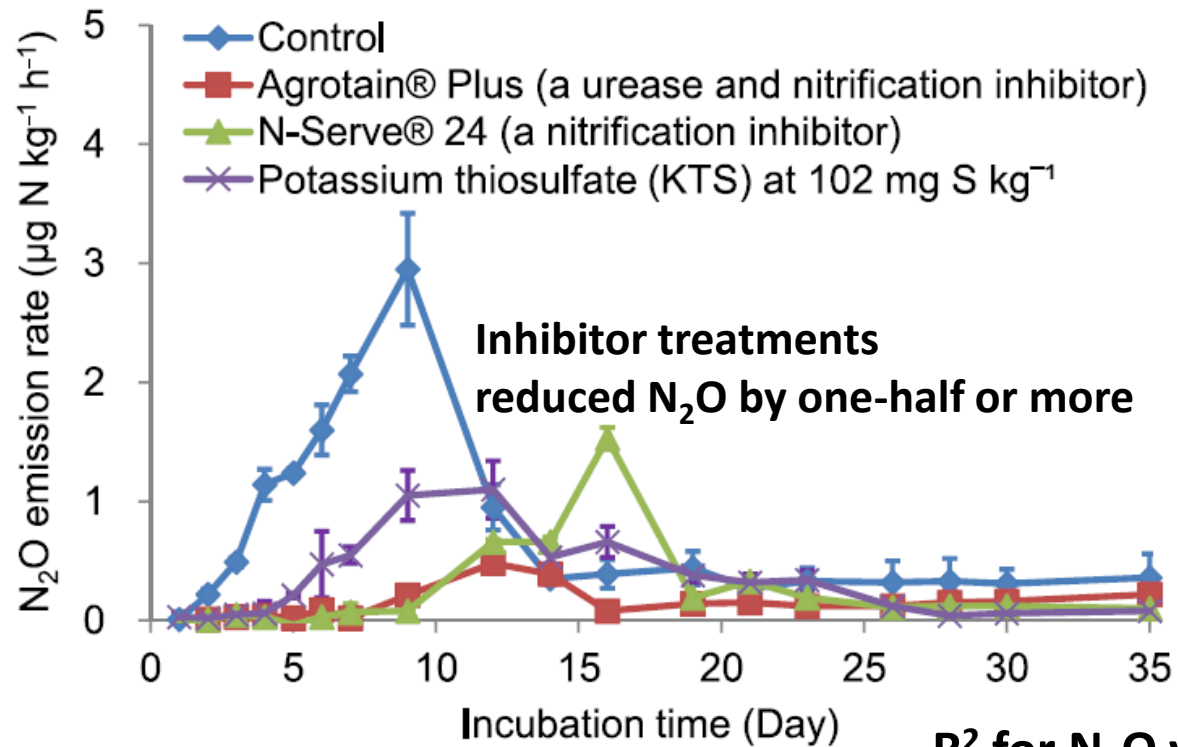
N Treatment†	Averaged over strip-till and no-till systems (2009–2010)				
	Cumulative growing season N ₂ O-N emissions	Growing season daily N ₂ O-N flux	Grain yield	N ₂ O-N emissions as % of fertilizer N applied	N ₂ O-N emissions per unit grain yield
	g N ha ⁻¹	g N ha ⁻¹ d ⁻¹	Mg ha ⁻¹	%	g N ₂ O-N Mg ⁻¹ grain
Urea	1633a‡	11.1a	14.38a	0.74a	115a
ESNssb	1251b	8.5b	14.56a	0.55b	87b
ESN	771d	5.2d	14.34a	0.32d	55c
SuperU	818cd	5.5cd	14.64a	0.34cd	56c
UAN	955bc	6.5bc	14.81a	0.41bc	65bc
UAN+AgrotainPlus	549e	3.7e	14.47a	0.21e	38d
Check (no N added)	133f	0.9f	7.23b	–	19e

Fort Collins clay loam, 1.25% organic C (2.15% OM)

Halvorson et al. 2011 and 2012. JEQ

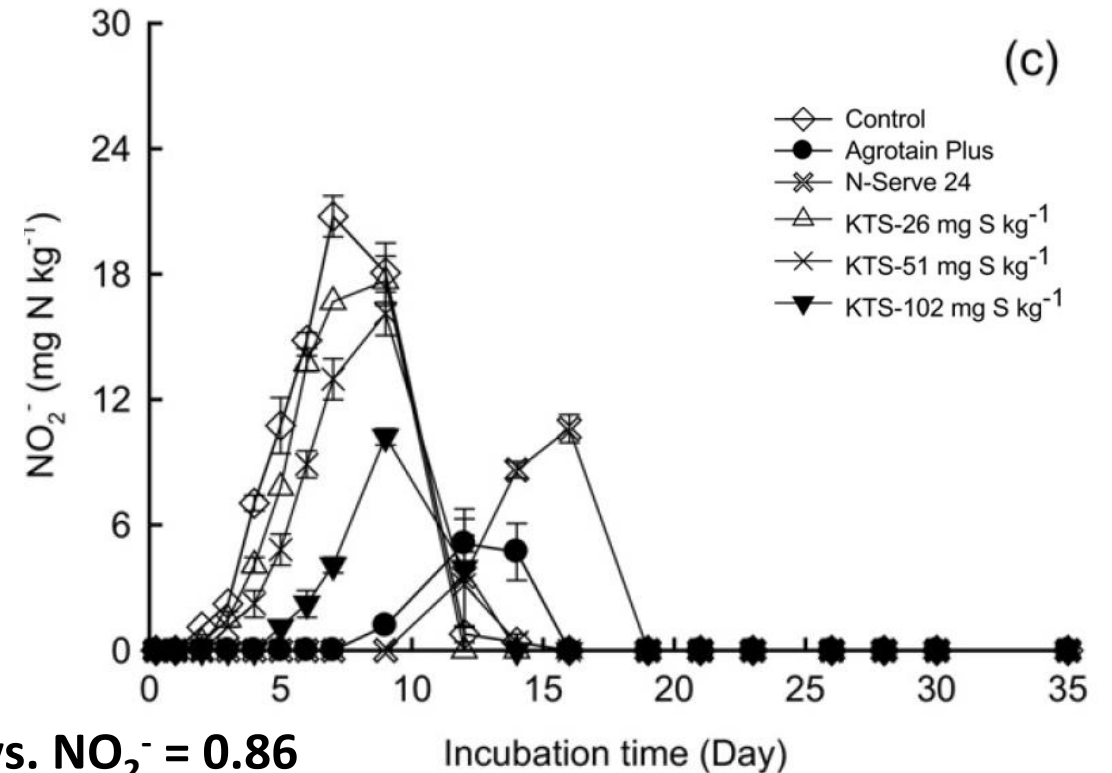


150 PPM UAN-N, NOT BANDED, 10% MOISTURE (W/W), LAB



R^2 for N₂O vs. NO₂⁻ = 0.86

Cai et al. (2017)



Band Concentration Calculator		
Row Spacing, inches		30
Band Diameter, inches		3.5
	lb N/Ac	120.0
	lb S/Ac	15.0
	N/S ratio	8.0
Soil Bulk Density, g/cm ³		1.3
	ppm N in band	1272
	ppm S in band	159
		User input
		Calculated value

CONCLUSIONS

- Large effects of alkaline NH_4^+ source and placement on NO_2^- , nitrification-based N_2O : AA > Urea > UAN; **Injected AA >>>> broadcast UAN + NI**
 - NH_3 concentration is the key driver
 - Importance overlooked by many, including prevailing mechanistic models
 - Virtually a given; effects don't require high moisture/low oxygen and available carbon source
 - Implies relatively consistent opportunity for GHG credits by lowering N_2O
- In contrast, denitrification-based N_2O requires excess soil moisture that is highly variable → crapshoot
- Primary factors affecting NH_3 concentration in alkaline NH_4^+ source bands
 - N rate
 - Alkaline NH_4^+ source: Ammonia > Urea > UAN
 - Higher in soils with lower CEC (lower NH_4^+ sorption, pH buffering)
 - NIs slow first step of nitrification and reduce NO_2^- buildup and N_2O

Proposing simple soil measurements and calculations to reflect these factors re N_2O

CONCLUSIONS CONTINUED

- The high pH in alkaline NH_4^+ bands solubilizes soil OM and increases denitrification-based N_2O , if both NO_3^- and high soil moisture are present
 - $\text{AA} > \text{Urea} > \text{UAN}$
 - **Proposing index as starting point for predicting this effect**
- Assuming improved prediction tools, excellent potential for GHG credits based on managing banded alkaline NH_4^+ sources
 - **Potential especially large via replacing AA with UAN or UAN + NI**



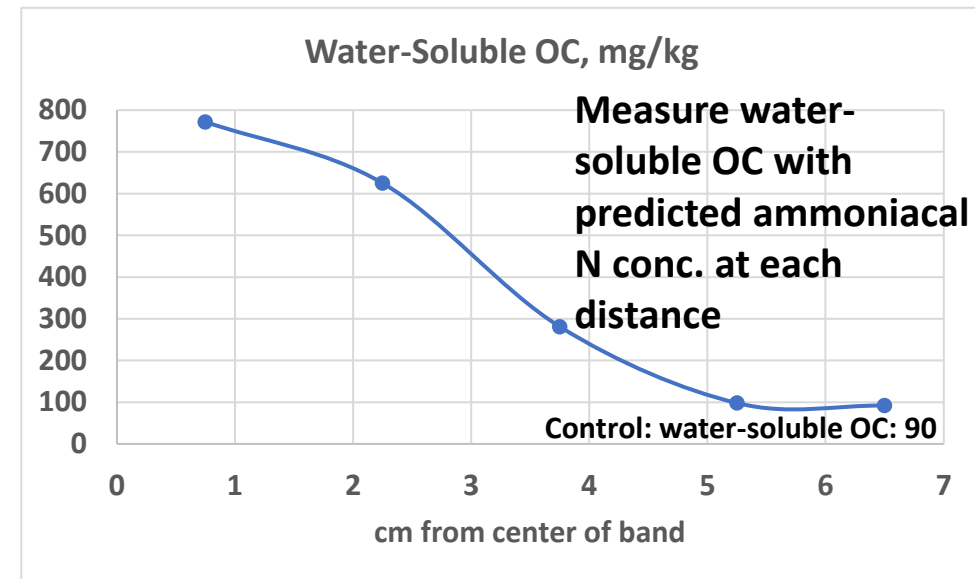
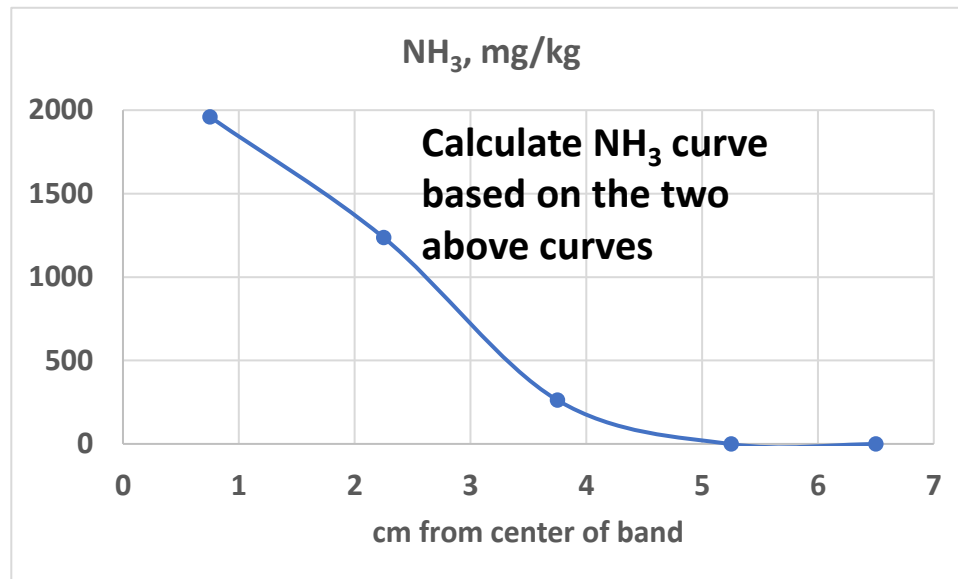
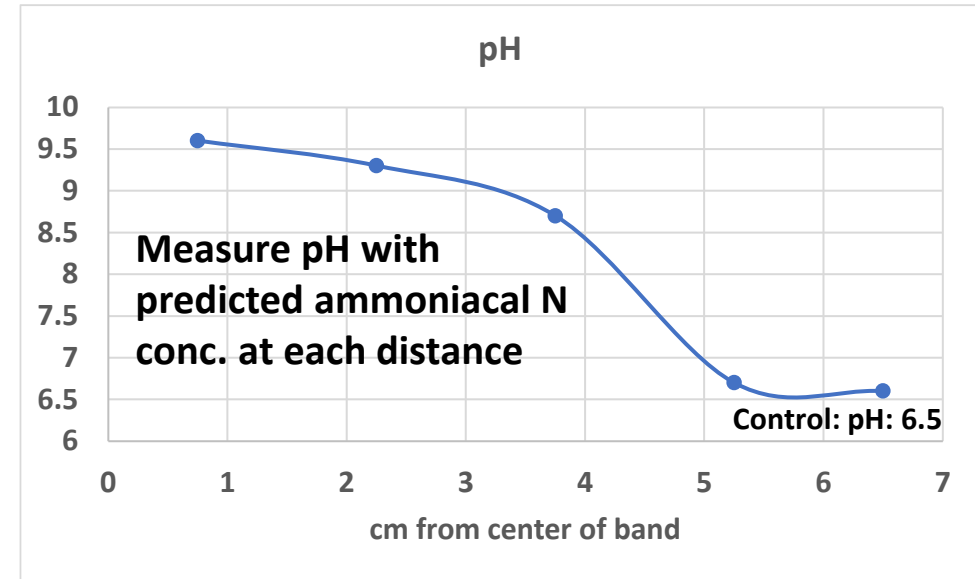
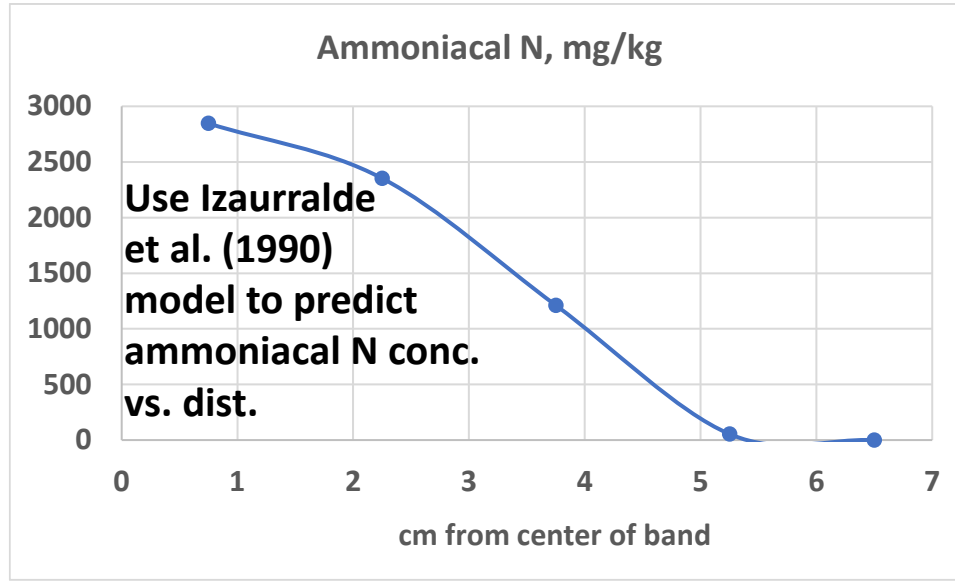
HOW DOES POTENTIAL FOR MONETIZING REDUCTIONS IN N₂O STACK UP?

- Most of agricultural GHG credit attention on increasing soil carbon sequestration
 - Diminishing returns after a few years
 - Reversed if revert back to previous system
 - Early adopter problem re additionality
- Reduced N₂O
 - One and done—can't reverse a decreased loss
 - No diminishing returns over years
 - Good long-term potential
 - No early adopter problem re switching from AA to UAN + NI
 - Easier to switch N sources than tillage system
 - Option for stacking reduced N₂O and soil C sequestration GHG credits
- Prediction of GHG reductions is challenging for both soil carbon sequestration and N₂O
 - Looking for GHG credit modeling and monetization partners

MECHANISTIC MODELS BASED ON TRADITIONAL STORY

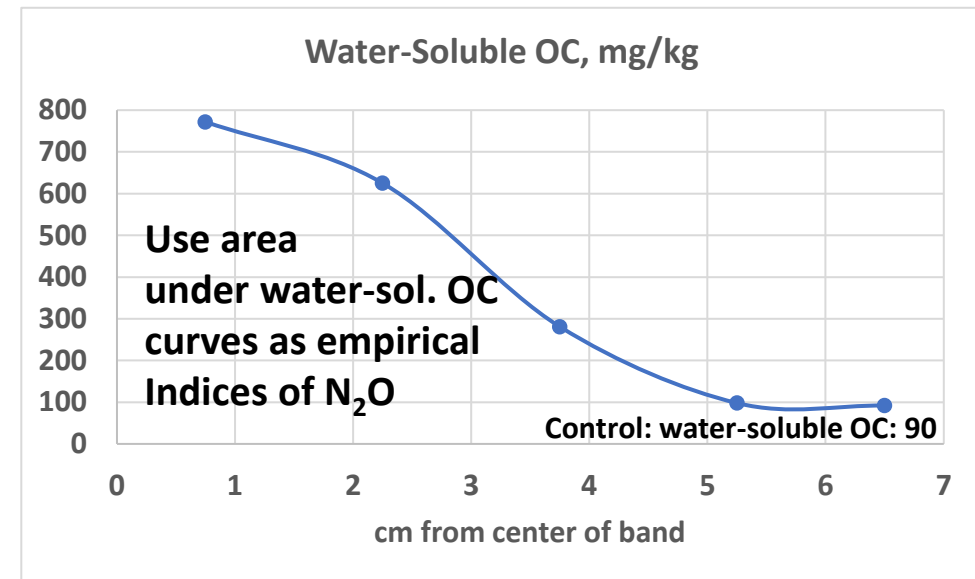
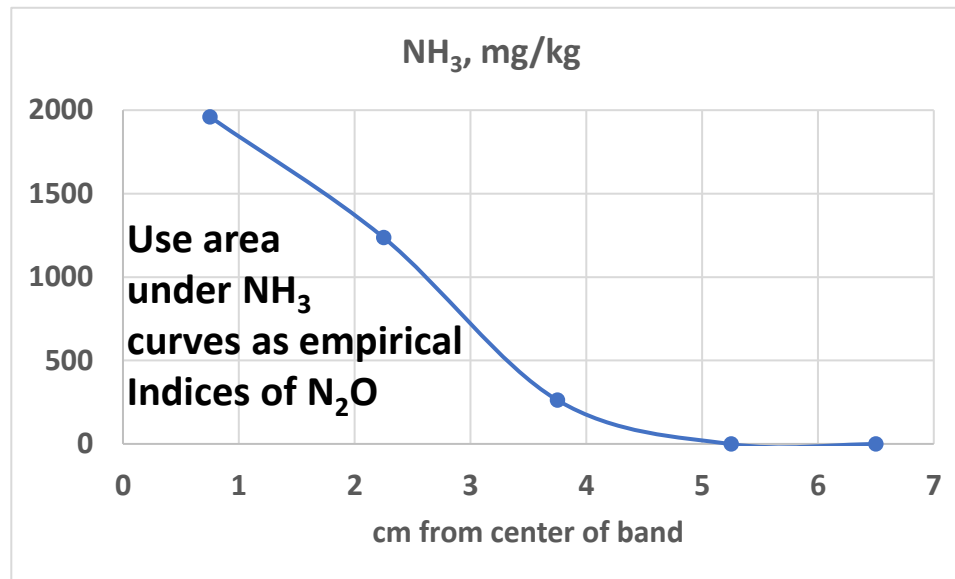
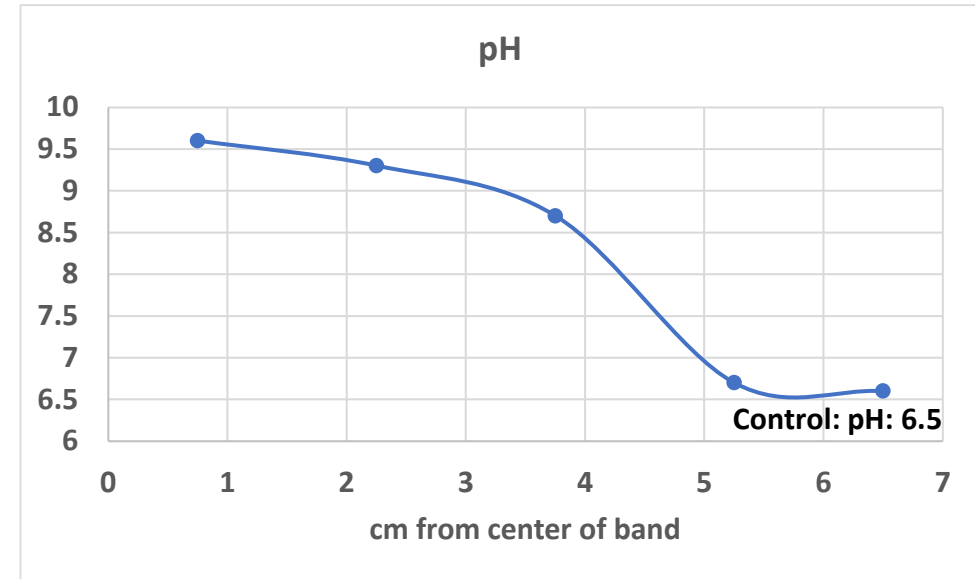
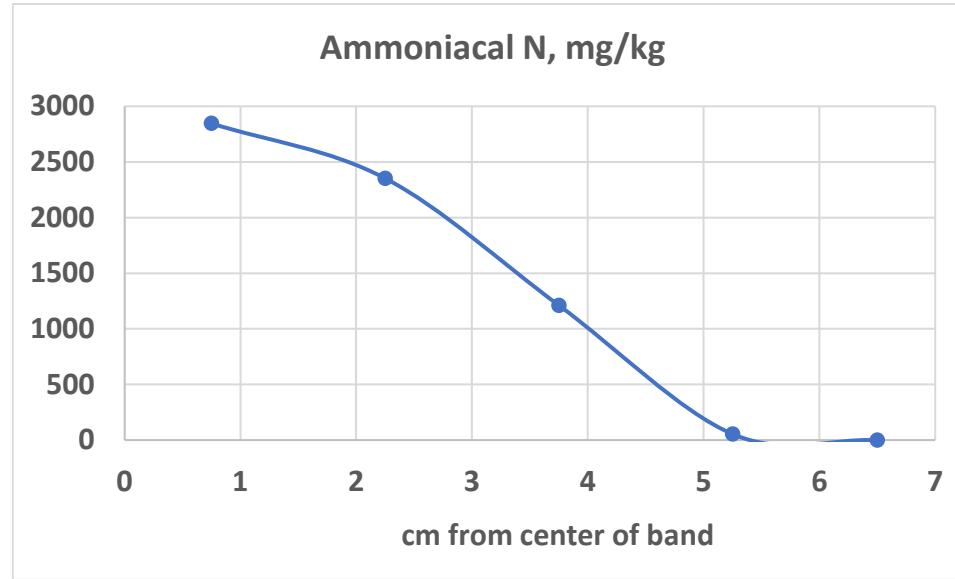
- Structured to predict rates of nitrification and denitrification
- But, assume constant percent of N lost as N_2O via nitrification
 - Expert N: 0.5%
 - Century (now DAYCENT): 2%
 - DNDC: formula with max. of 0.06% at water saturation
- **Don't reflect important soil chemistry aspects of alkaline NH_4^+ source bands that affect pH, NH_3 levels, NO_2^- buildup, solubilized OC, and resulting N_2O**
- Proposing relatively simple soil measurements and calculations hypothesized to improve N_2O predictions
 - Starting inputs for mechanistic models
 - Support empirical approaches

PROPOSED SIMPLE SOIL MEASUREMENTS AND CALCULATIONS: DRUMMER SOIL E.G.



Norman
et al., 1987
+ Bock

PROPOSED SIMPLE SOIL MEASUREMENTS AND CALCULATIONS: DRUMMER SOIL E.G.



Norman
et al., 1987
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CONCLUSION

EXCELLENT POTENTIAL FOR THE FLUID FERTILIZER INDUSTRY AND CUSTOMERS
TO IMPROVE BOTTOM LINE AND AG SUSTAINABILITY BASED ON GHG CREDITS FOR
SWITCHING FROM AA TO UAN + NI

